

**NSSLGlobal ApS**

Vestre Gade 6  
DK-2605 Brøndby  
Denmark

## JOIN OUR GOVERNMENT TEAM!

### Sales Manager, Government

Take your next step in your sales career at our Copenhagen office with the focus to service and support our government and military customers both commercially and technically!

In this sales position, you will be part of a supportive team and you will have your own portfolio of customers to support and develop. You will have opportunities to reach your career goals in a global organisation on the forefront of the technological development.

NSSLGlobal is an independent service provider of communications and IT solutions, committed to delivering high-quality voice and data services to customers anywhere in the world, regardless of location or terrain. Our world-class offerings for communication are based on our own global broadband VSAT network over satellite and leading key market operators for satellite communication such as Inmarsat and Iridium.

We offer a dynamic and international working environment with room to take responsibility and define your own tasks together with a focused group of colleagues, all motivated by the same as you, namely to support our customers to the best of our ability.

**You will be/have:**

- Commercially strong and with good technical aptitude, preferably with experience in selling IT and communications systems to the Military, Government and/or NGO sector.
- Experience with tender procedures and responses according to European standards.
- Strong communication skills in the spoken as well as written word.
- Commercially creative and eager to think outside of the box.
- Self-motivated and flexible and have a positive approach to challenges.
- A team player who understands the value of long-lasting relationships (internally as well as externally!)
- Ability to travel both in Denmark as well as outside as part of our Scandinavian and European government team.

Full working proficiency in Danish and English is required; other languages an asset.

**We offer:**

- A future in a global company that is at the forefront of technological development in the government sector!
- A job where you will have the freedom to make your own decisions—we are large enough to be a world player but small enough to remain agile
- The opportunity to take responsibility for your customers and to shape your own job.
- A flat hierarchy – quick decision making.
- A team of highly skilled and motivated colleagues.
- A competitive compensation package in line with the requirements and your qualifications.

Please send your application including CV and any references to [job.dk@nsslglobal.com](mailto:job.dk@nsslglobal.com), where you can also ask questions to the position.