

## **Vertom Bereederungs GmbH & Co.KG awards VSAT services contract to NSSLGlobal GmbH, to meet digitalisation and data demands across 28 vessel fleet**

Thursday 6 July 2023 – NSSLGlobal, the global independent satcom and IT solutions provider, has won a 36-month contract to support Dutch-owned, worldwide shipping expert



Vertom Bereederungs as it strives to meet the need for ever higher data demands brought on by the maritime industry’s ongoing digitalisation alongside the need for crew retention. The agreement sees NSSLGlobal provide its renowned VSAT IP@SEA service to 28 Vertom ships including 13 new diesel-electric propelled vessels, as well as providing Vertom with a complete on-board IT equipment package. This includes an on-board managed Windows Enterprise Server solution operating user authentication, security updates and print and file server, all covered by NSSLGlobal’s, comprehensive Extended Warranty Plan.

As Vertom [expands its fleet](#) and focuses on developing high performance, sustainable options for shipping operations, NSSLGlobal will be supporting Vertom’s digitalisation vision by rolling



VERTOM PATTY © VERTOM

out its latest SMART@SEA platform across the fleet. This will allow Vertom to benefit from the full range of NSSLGlobal IT, Cyber Security and Crew Entertainment suite of services. To gain additional operational resilience, Vertom will be

using NSSLGlobal’s INSIGHT customer portal, allowing the HQ to monitor its fleet VSAT usage, applications and connectivity alongside additional functionality such as the ability to automatically upgrade and downgrade vessel packages as required to meet changing and urgent bandwidth demands.

Warner Warnders, Managing Director at Vertom Bereederungs GmbH & Co.KG comments, “NSSLGlobal has been a trusted partner for many years, becoming more than just a service or communications equipment provider. The engineers understand our specific needs and advise us on the best solutions, as well as keeping us updated on the very latest industry developments to ensure we can future-proof our investments and keep pace with user demands. The team also shares our focus on innovation and sustainability, working with us to enhance our service provision without impacting our environmental footprint.”



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Henrik Christensen, CEO, Continental Europe, NSSLGlobal, adds, “NSSLGlobal is a customer-driven, maritime service provider with a focus on innovation and value for money which aligns perfectly with Vertom’s vision and ethos. In helping Vertom keep up with data demands and maintain resilience in its communications provision, we are also able to reduce the environmental footprint along the value chains in which we operate. We are doing this through the increased digitalisation of the solutions we provide such as [SMART@SEA](#) the powerful maritime solution that offers a virtualised on-board appliance for managing all aspects of their communications, [cybersecurity](#), IT services and [crew welfare](#) services and INSIGHT our customer portal.”

To learn more about NSSLGlobal’s services visit [www.nsslglobal.com](http://www.nsslglobal.com).

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### **About NSSLGlobal**

NSSLGlobal Group is a leading independent provider of satellite communications and IT solutions with innovation and customer service at the core of its DNA. With over 50 years of experience in the government and maritime mobility markets, NSSLGlobal provides best-in-class satellite solutions including hybrid LEO networks and SMART NavCom services, working in partnership with some of the largest MSS and VSAT satellite operators.

Headquartered in the United Kingdom, the company employs 230+ staff worldwide and has offices across Germany, Denmark, Norway, the Netherlands, Sweden, Poland, Singapore, Japan, and the United States.

NSSLGlobal Technologies, its technical and engineering Research and Development division based in Norway is focussed on developing and delivering market competitive satellite-based solutions for IPTV products and VSAT technology including Hubs and VSAT modems for mobility and fixed applications globally.

NSSLGlobal has strong values and is committed to working ethically, with integrity and always lawfully wherever it operates and with everyone it does business with. It is certified to Information Security Management Systems 27001:2013, Quality Management 9001:2015, Environmental Management 14001:2015, Health and Safety management 45001:2018 and 44001:2017 Collaborative Business Relationships. [www.nsslglobal.com](http://www.nsslglobal.com)

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### **About Vertom**

The Vertom Group is an experienced and reliable partner focused on professional maritime services and support concerning sea-transport. Vertom continuously follows new market developments and applies the latest technologies to anticipate the changing needs of their clients. The Vertom Group currently operates a modern fleet of around more than 100 vessels in the range 1,500 to 10,000 DWT.

In the past 45 years, the Vertom Group has built a strong track record in the Short Sea Shipping market. Their extensive international network enables them to provide tailor-made shipping solutions that match the specific needs of their clients. Vertom offers solutions for all maritime services, with expertise in Port Agencies, Liner Services, Tanker Chartering and Shipping & Trading – including technical management and chartering. <https://www.vertom.nl/en/>